

BPM International Ltd. Partner Program

Opportunity to establish partnership with **BPM International Ltd.**

We believe that companies are no longer competing with the products, but they are competing with processes.

BPM International, the regional distributor and consultancy partner of MEGA International, is recognized for providing expert business and product advice to leading corporations in 19 Eastern European countries. The company focuses on business process improvement, operational risk management, service-oriented architecture (SOA), IT system design, EA initiatives, and ITIL® implementation. Through its consulting expertise, BPM International helps enterprises optimize operations, identify solutions to meet specific requirements, and migrate to new products. BPM International also conducts knowledge-transfer training in business process and application architecture modeling.

MEGA offers unique and significant high-value process and risk management solutions that help companies take full advantage of business growth.

MEGA's product offering includes two software suites.

- For **Enterprise Architecture** and **Business Process Analysis Initiatives**, the **MEGA Modeling Suite** provides a repository-based modeling environment to support projects ranging from business optimization through application mapping to data modeling.
- For **Compliance, Risk Management, and Audit Initiatives**, the **MEGA GRC Suite** offers a central platform to provide solutions that range from evaluating enterprise risks to measuring the efficiency of internal control systems to managing a global audit team.

Our value proposition

As the official distributor of MEGA in the East European region, our company is building a partner network. We are looking for partners with experience who would like to participate in the diffusion of this process management tool which was recognized by Gartner and Forrester **as one of the best in the BPM tools, EA (Enterprise Architecture) és GRC (Governance Risk Compliance) category** and to provide consulting services, with our professional support. We guarantee a continuous professional training possibility for our prospective partners. The basic trainings and education will be provided for free as we attend to our partners' professional skills.

At **BPM International Ltd.**, we recognize the need for partners. To us, partners are a critical element for delivering added value to our customers. These long-term strategic business partnerships are essential to our market strategy and fundamental to our success. You will be able to share in revenue-generating opportunities.

Supporting you as our Partner

The BPM International Partner Program is designed to meet a spectrum of our partners' needs, from business development to technical support.

Business Development Support: it consists of tools like presentations, templates, data sheets, technical white papers, sales guidelines, proposal templates, opportunity analysis, business case compilation, and pricing. As a partner you will benefit from a demo version of MEGA products for your sales needs.

We will offer you dedicated contacts for information requests, invitations to our regularly organised webinars and field seminars, participation in our Partner Conferences and cooperation in some important events of BPA industry.

Technology and Technical Support: With technical support services, approved partners receive support through web, telephone, and email channels.



business process management international

Becoming a Partner

At BPM International, we are continuously striving to build strong relationships with companies who complement our service offerings and are committed to providing maximum value to our potential customers. We welcome opportunities to explore new partnerships and invite you to find out more by visiting our web site at www.bpminternational.eu, calling us at +36.1.225.83.78 or contacting us at info@bpminternational.eu

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